

ERNEST BONIFACE MAKULILO

Email: ernest_makulilo@yahoo.com

Mobile Number: (619) 788-2025

Home Address: 16015 Richmond Avenue, Belton, Missouri, 64012

Citizenship: United States

Veteran: Honorable Discharge

Security Clearance: Top Secret

EXECUTIVE SUMMARY

An Honorable Discharged US Navy Veteran, High-energy People Person, and Regional Project Director (Africa Division) with over 18+ years of experience in transition, and developing countries involving international development work, and community development, including underserved communities in the United States. Offering 15+ years of significant experience in senior leadership roles, international development programs, domestic non-governmental organizations (NGO), large-scale program implementation, finance, operation management, project management, consultancy, strategic direction, business strategy, artificial intelligence, management consulting, budget management, implementation or strategic planning, executive-level liaison & management projects to complete high priority projects, and program management while supporting various technologies in fast developing and complex business facilities. Superior capacity to solve complex problems involving a wide variety of information systems, work independently on large-scale projects, thrive under pressure in fast-paced environments, and direct multiple projects from concept to implementation while developing unique initiatives to propel technology to the limit and optimize performance. **Bilingual:** Swahili (Native) and English (Fluent).

ACTIVE PROFESSIONAL EXPERIENCE

Chief Executive Director (CEO)

June 2022 – Present

EBM SCHOLARS, LLC BELTON, MISSOURI | 40 Hours/w |

- EBM SCHOLARS, LLC is an international immigration and education consulting company. It is incorporated in the United States (Missouri), Tanzania, and Kenya.
- Finding education opportunities, especially scholarships, and sharing with prospective students from Developing Countries.
- Review resumes, cover letters, and applications submitted by prospective students. Provide guidance on improving applications. With such service, over 2000 students have received full scholarships to study in America, Europe, and Canada.
- Direct human resources activities, including the approval of human resource plans or activities, the selection of country directors and accountants as well as training.
- Conducting public seminars for students in various universities in Tanzania, and Kenya.
- Proactively coordinate activities between our organization headquarters in Missouri and foreign entities (Tanzania, and Kenya).

Director for African Region

September 2016 – May 2022

UNBOUND, KANSAS CITY, KANSAS | 40 Hours/w |

- Effectively managed an annual budget of approximately \$8 million for five countries in Africa (Tanzania, Kenya, Uganda, Rwanda, and Madagascar), ensuring efficient allocation of resources to fund operations and programs.
- Directed the disbursement, utilization, and monitoring of \$25M annually in sponsorship, scholarship, and community grants, aligning with Unbound policies.
- Reviewed and approved budgets and reports submitted by country directors and accountants, ensuring alignment with organizational goals and financial sustainability.
- Analyzed project operations to evaluate performance and identify areas for program improvement or policy change, driving continuous improvement and maximizing program impact.
- Directed human resources activities, including selection, training, and development of staff, fostering a culture of excellence and professionalism.
- Proactively coordinated activities between headquarters in Kansas City and foreign entities (Tanzania, Kenya, Uganda, Rwanda, and Madagascar), promoting organizational efficiency and excellence in program delivery.
- Led the initiative to standardize and document over 100 processes, streamlining operations and ensuring consistency across functional areas.
- Steered the global implementation of Poverty Stoplight, empowering families to plan and act on their path out of poverty, thereby enhancing program effectiveness and impact.
- Contributed to various affiliate legal entity boards in program locations across Africa and Asia, ensuring alignment with organizational goals and policies.

Federal Language Consultant

May 2015 – Present

NATIONAL LANGUAGE SERVICES CORPS (NLSC) | REMOTE | 10 Hours/w |

- Serve in an intermittent/on-call assignment for Swahili language and cultural consultation.
- Expertly translate and interpret English – Swahili assignments from the NLSC.
- Consistently follow ethical codes in interpretation and confidentiality.
- Acts as a savvy leader and provides instruction of Swahili language whenever needed.
- Research and provide a cultural understanding of things in Swahili and African culture.

Editor and Reviewer of the Journal

March 2014 – Present

JOURNAL OF CONFLICTOLOGY | Universitat Oberta de Catalunya (Open University of Catalonia, UOC) | REMOTE | 10 Hours/w | Salary \$00.00

- Read, evaluate and edit manuscripts or other materials submitted for publication to the Journal of Conflictology at the Open University of Catalonia, UOC.
- Verify facts, statistics and references used to meet academic standards set by the journal.
- Read copy or proof to detect and correct errors in spelling, punctuation, and syntax.
- Organize material and complete writing assignments according to set standards regarding order, clarity, style, terminology, theories in peace studies, and conflict resolution.

Petty Officer - Active-Duty Military Personnel

August 2012 – February 2014

UNITED STATES NAVY, SAN DIEGO, CALIFORNIA

- Honorable Discharged US Navy Veteran, served on USS Preble (DDG88) as Petty Officer Third Class
- Managed procurement, tracking, and distribution of essential supplies and equipment, ensuring seamless unit activities.
- Oversaw all aspects of administrative and personnel needs for ground supply operations, fostering operational readiness.
- Adapted to flexible work schedules, including night, weekend, and holiday shifts, to meet operational demands.
- Cultivated positive and productive working relationships, fostering teamwork and collaboration.
- Exhibited respect, friendliness, and a willingness to assist colleagues, embodying the Navy's core values.
- Executed day-to-day duties with precision and efficiency, contributing to operational success. Additionally, supported fitness training in our Supply department.

Fulbright Scholar and Professor of Swahili Language

August 2008 – May 2009

MARSHALL UNIVERSITY | HUNTINGTON, WEST VIRGINIA | 40 Hours/w

- Awarded the prestigious Fulbright Scholarship, recognizing outstanding academic and professional achievements, leadership potential, and a commitment to fostering mutual understanding between cultures.
- Designed and implemented a comprehensive curriculum in Swahili Language studies.
- Evaluated and adapted teaching methodologies to accommodate diverse learning styles, leveraging technology and interactive media to enhance student engagement and achievement.
- Collaborated with interdisciplinary teams across the university to integrate African studies into broader curriculum offerings, enhancing the diversity and inclusivity of the academic program.
- Spearheaded the development of an interdisciplinary African Culture program, integrating historical, sociopolitical, and artistic perspectives to provide a holistic understanding of the continent's diverse culture.
- Mentored 10 students in research projects, guiding them through the process of academic inquiry and encouraging their pursuit of advanced studies in African languages and cultures.
- Organized and led cultural exchange initiatives, including guest lectures, workshops, and community events, to promote intercultural dialogue and understanding within the university and the broader community.
- Taught 25 students for 2 semesters from beginner level to advanced level. They passed well and managed to be fluent in Swahili. Collaborated with interdisciplinary teams across the university to integrate African studies into broader curriculum offerings, enhancing the diversity and inclusivity of the academic program.

External Relations Officer (Intern)

June 2007 – September 2007

UNHCR - THE UN REFUGEE AGENCY, KIGOMA, TANZANIA

- Organized yearly World Refugee Day event, fostering community engagement and awareness.
- Established and maintained partnerships with the Kigoma Press Club and universities, facilitating a continuous influx of interns.
- Participated in a one-week workshop by the Protection Unit, enhancing understanding of UNHCR's efforts.
- Assisted Mass Information Officer in a two-day video shooting, contributing to multimedia outreach efforts.
- Developed and authored a project proposal for capacity building of the Kigoma Press Club, aimed at increasing awareness of UNHCR's work and enhancing local media capabilities.
- Assisted in the repatriation process of Burundian refugees from Kigoma, Tanzania, facilitating their safe return to their homeland, Burundi.

PRIOR PROFESSIONAL EXPERIENCE

Director – Board of Directors SHUKURU FOUNDATION, SAN DIEGO, CALIFORNIA	August 2010 – December 2014
Civic Education Officer (Intern) SOCIETY FOR CIVIC EDUCATION AND DEVELOPMENT OF RURAL AREAS (SCEDRA), DAR ES SALAAM, TANZANIA	September 2005 – May 2008
High School Teacher (Intern) NEWMAN HIGH SCHOOL, KIGOMA, TANZANIA	July 2004 – August 2005

CORE COMPETENCIES

• Contract Closeouts	• Complex Problem Solving	• International Relation Experience	• Relationship Management
• Negotiation and Influencing	• Project Management	• Policy Making & Enforcement	• Stakeholder Management
• Team Management	• Contract Evaluation	• Conflict Resolution	• Great Communication Skills
• Contract Management	• Labor Management and Relation	• Operation Management	• Solid Leadership Qualities
• Growth Initiatives	• Analytical and Critical-Thinking	• Revenue Generation	• Vendor Management
• Inventory Management	• Database Management	• Fundraising/ Outreach	• C-Level Presentation
• International Experience	• Contract Performance	• Contract Negotiation	• Budget Management

EDUCATIONAL QUALIFICATION

MA Peace Studies and Conflict Resolution UNIVERSITY OF SAN DIEGO San Diego, California	August 2010
BA Political Science and Language Studies UNIVERSITY OF DAR ES SALAAM Dar es Salaam, Tanzania	May 2008
Certificate 32 Hour -Mediation Training and Certification NATIONAL CONFLICT RESOLUTION CENTER San Diego, California	

SCHOLARSHIP AWARDS AND HONORS

- Fulbright Scholarship - Marshall University
- Rotary Ambassadorial Scholarship - University of San Diego
- Joan B Kroc Peace Scholarship - University of San Diego

BOOK PUBLICATIONS ON AMAZON

- A Loving Father
- Letters to my Unborn Daughter: Faustina Marie
- Albino Killings in Tanzania: Witchcraft and Racism?
- Udhamini Ughaibuni (Scholarship Overseas)
- Ph.D. Scholarships in America for African Students
- Clare Francisca: The Happiest Girl On Earth